	COMPANY	LOCATION	PRODUCT MIX	2012 SALES (IN U.S. \$ MILLIONS)
1	THE COCA-COLA CO.	ATLANTA	Soft Drinks, Water, Sports Drinks, Juice/Juice Drinks, RTD Tea/ Coffee, Energy Drinks, Liquid Concentrates	48,017
2	ANHEUSER-BUSCH INBEV	LEUVEN, BELGIUM	Beer, Soft Drinks	39,758
3	PEPSICO INC.	PURCHASE, N.Y.	Soft Drinks, Sports Drinks, Water, Energy Drinks, Juice/Juice Drinks, RTD Tea/Coffee	32,091
4	NESTLÉ SA	VEVEY, SWITZERLAND	Coffee, Water, Juice/Juice Drinks, RTD Tea/Coffee, Energy Drinks, Sports Drinks, Dairy-based Drinks, Beverage Mixes	29,735
5	HEINEKEN N.V.	AMSTERDAM	Beer, Hard Cider, Spirits, Wine, Soft Drinks	24,272
6	DIAGEO	LONDON	Spirits, Wine, Beer, Flavored Malt Beverages	23,750
7	SABMILLER PLC	LONDON	Beer, Hard Cider, Soft Drinks, Spirits, Wine	21,760
8	SUNTORY HOLDINGS LTD.	токуо	Beer, Juice/Juice Drinks, RTD Coffee/Tea, Soft Drinks, Spirits, Wine	18,116
9	PERNOD RICARD	PARIS	Spirits, Wine	10,847
10	STARBUCKS CORP.	SEATTLE	Coffee, RTD Tea/Coffee, Juice/ Juice Drinks, Tea	10,507
11	GRUPO MODELO SA	MEXICO CITY	Beer	7,723
12	RED BULL GMBH	FUSCHL AM SEE, AUSTRIA	Energy Drinks	6,509*
13	UNILEVER GROUP	LONDON	Tea, RTD Tea, Coffee	6,420*
14	MONDELEZ INTERNATIONAL	DEERFIELD, ILL.	Coffee, Beverage Mixes	6,000
15	DR PEPPER SNAPPLE GROUP	PLANO, TEXAS	Soft Drinks, Water, Juice/Juice Drinks, RTD Tea, Energy Drinks, Dairy-based Drinks, Energy Drinks	5,995
16	LVMH MOËT HENNESSY LOUIS VUITTON	PARIS	Spirits, Wine	5,462
17	DANONE GROUP	PARIS	Water, Dairy-based Drinks	4,818†††
18	BACARDI LTD.	HAMILTON, BERMUDA	Spirits	4,576*
19	ITO EN GROUP	токуо	Tea, RTD Tea/Coffee, Water, Juice/ Juice Drinks, Dairy-based Drinks, Soft Drinks, Sports Drinks	4,221
20	MOLSON COORS BREWING CO.	DENVER / MONTREAL	Веег	3,917
21	BROWN-FORMAN CORP.	LOUISVILLE, KY.	Spirits, Wine	3,614
22	D.E. MASTER BLENDERS 1753	AMSTERDAM	Coffee, Tea	3,462
23	E. & J. GALLO WINERY	MODESTO, CALIF.	Wine	3,400*
24	KRAFT FOODS GROUP INC.	NORTHFIELD, ILL.	Coffee, Tea, Juice/Juice Drinks, Beverage Mixes, Liquid Concentrates	3,301
25	CONSTELLATION BRANDS INC.	VICTOR, N.Y.	Beer, Wine, Spirits	2,979
26	J.M. SMUCKER CO.	ORRVILLE, OHIO	Coffee, Juice/Juice Drinks	2,763

	COMPANY	LOCATION	PRODUCT MIX	2012 SALES (IN U.S. \$ MILLIONS)
27	GREEN MOUNTAIN COFFEE ROASTERS INC.	WATERBURY, VT.	Coffee, Tea	2,709
28	BEAM INC.	DEERFIELD, ILL.	Spirits, Wine	2,466
29	MONSTER BEVERAGE CORP.	CORONA, CALIF.	Energy Drinks/Shots, Juice/Juice Drinks, RTD Tea, Soft Drinks, Water, Beverage Mixes	2,373
30	COTT CORP.	MISSISSAUGUA, ONTARIO TAMPA, FLA.	Soft Drinks, Water, Juice/Juice Drinks, RTD Tea, Energy Drinks/ Shots, Sports Drinks	2,251
31	D.G. YUENGLING & SON INC.	POTTSVILLE, PA.	Beer	1,800*
32	DAVIDE CAMPARI	MILAN	Spirits, Wine, Soft Drinks	1,770
33	TREASURY WINE ESTATES	SOUTHBANK, AUSTRALIA	Wine	1,744
34	BRITVIC PLC	HEMEL HEMPSTEAD, ENGLAND	Soft Drinks, Liquid Concentrates	1,612
35	FEROLITO, VULTAGGIO & SONS	WOODBURY, N.Y.	RTD Tea, Juice/Juice Drinks, Sports Drinks, Energy Drinks/ Shots, Flavored Malt Beverages	1,250*‡
36	NIAGARA BOTTLING LLC	ONTARIO, CALIF.	Water	1,200*
37	OCEAN SPRAY CRANBERRIES INC.	LAKEVILLE-MIDDLEBORO, MASS.	Juice/Juice Drinks	1,170
38	LIVING ESSENTIALS LLC	FARMINGTON HILL, MICH.	Energy Shots	1,100*
39	THE WINE GROUP	SAN FRANCISCO	Wine, Spirits	1,000*
40	VIÑA CONCHA Y TORO S.A.	SANTIAGO, CHILE	Wine	939
41	C&C GROUP PLC	DUBLIN	Beer, Hard Cider	918
42	CAMPBELL SOUP CO.	CAMDEN, N.J.	Juice/Juice Drinks	774
43	BOLTHOUSE FARMS	BAKERSFIELD, CALIF.	Juice/Juice Drinks, Dairy Alternative Drinks	689
44	FREIXENET SA	BARCELONA, SPAIN	Wine	661*
45	WELCH'S/NATIONAL GRAPE COOPERATIVE ASSOCIATION	CONCORD, MASS.	Juice/Juice Drinks	650†
46	ROCKSTAR INC.	LAS VEGAS	Energy Drinks	638
47	FLORIDA'S NATURAL GROWERS	LAKE WALES, FLA.	Juice/Juice Drinks	631
48	NATIONAL BEVERAGE CORP.	FORT LAUDERDALE, FLA.	Soft Drinks, Water, Juice/Juice Drinks, Energy Drinks	629
49	TRINCHERO FAMILY ESTATES	ST. HELENA, CALIF.	Wine	612*
50	THE BOSTON BEER CO. INC.	BOSTON	Beer, Flavored Malt Beverages, Hard Cider	580
51	STE. MICHELLE WINE ESTATES	WOODINVILLE, WASH.	Wine	561
52	PABST BREWING CO.	LOS ANGELES	Beer	520*
53	NORTH AMERICAN BREWERIES	ROCHESTER, N.Y.	Beer, Flavored Malt Beverages	507*

34 KENDALL-JACKSON WINE ESTATES LID. SANTA ROSA, CALIF. Wine \$500° 55 FARMER BROS. CO. TORRANCE, CALIF. Coffee, Tea 495 56 MARK ANTHONY BRANDS VANCOUVER, B.C. Wine, Beer, Flavored Mait Beverages 440° 57 CYTOSPORT BENICIA, CALIF. Sports Drinks 413° 59 SUNNY DELIGHT BEVERAGES CO. CINCINNATI Juice/Juice Drinks, Water 411 60 ROLL GLOBAL BEVERAGES CO. LOS ANGELES Juice/Juice Drinks, Water, RTD Toka/Coffee 402° 60 ROLL GLOBAL BEVERAGES INC. CHICAGO Flavored Mait Beverages, Hard Clider 391 62 TATA GLOBAL BEVERAGES INC. WEST LONDON, U.K. Teo, Coffee, Water 388 63 BANFI VINTNERS OLD BROOKVILLE, NY. Wine 350° 64 TAMPICO BEVERAGES INC. CHICAGO Juice Drinks 350° 65 CARIBOU COFFEE MINNEAPOLIS Coffee, Tea 322° 66 TERLATO WINES LAKE BLUFF, ILL. Wine 306° 69 VITAL		COMPANY	LOCATION	PRODUCT MIX	2012 SALES (IN U.S. \$ MILLIONS)
56 MARK ANTHONY BRANDS VANCOUVER, B.C. Wilne, Beer, Flavored Mait Beverages 440* 57 CYTOSPORT BENICIA, CALIF. Sports Drinks 413* 58 SUNNY DELIGHT BEVERAGES CO. CINCINNATI Juice/Juice Drinks, Water 411 59 PEET'S COFFEE & TEA INC. EMERYVILLE, CALIF. Coffee, Tea 409* 60 ROLL GLOBAL LOS ANGELES Juice/Juice Drinks, Water, RTD Tea/Coffee 402* 61 MIKE'S HARD LEWONADE CO. CHICAGO Flavored Matt Beverages, Hard Glefer 391 62 TATA GLOBAL BEVERAGES LID. WEST LONDON, U.K. Tea, Coffee, Water 388 63 BANFI VINTNERS OLD BROOKVILLE, N.Y. Wine 358 64 TAMPICO BEVERAGES INC. CHICAGO Juice Drinks 350* 65 CARIBOU COFFEE MINNEAPOLIS Coffee, Tea 327* 66 TERLATO WINES INTERNATIONAL LAKE BLUFF, ILL. Wine 316 67 BRONCO WINE GROUP CERES, CALIF. Wine 306* 69 VITAL PHARMACEUTICA	54		SANTA ROSA, CALIF.	Wine	500*
Mark Ant Hort Brands Varcouver, B.L. Mat Beverages 440	55	FARMER BROS. CO.	TORRANCE, CALIF.	Coffee, Tea	495
SUNNY DELIGHT BEVERAGES CO. CINCINNATI Juice/Juice Drinks, Water 411 A09* PEET'S COFFEE & TEA INC. EMERYVILLE, CALIF. Coffee, Tea Juice/Juice Drinks, Water, A02* ROLL GLOBAL LOS ANGELES Juice/Juice Drinks, Water, RTD Tea/Coffee, A02* TATA GLOBAL BEVERAGES LTD. WEST LONDON, U.K. Tea, Coffee, Water 388 A02* TATA GLOBAL BEVERAGES IND. CHICAGO Juice Drinks Juice Drinks Juice/Juice Drinks TEAL TO WINTERS OLD BROOKVILLE, N.Y. WINE JUICE/JUICE DRINKS, TEAL TERLATO WINES INTERNATIONAL LAKE BLUFF, ILL. WINE JUICE/JUICE DRINKS, TEAL TO APPLE & EVE LLC PORT WASHINGTON, N.Y. JUICE/JUICE DRINKS TO APPLE & EVE LLC PORT WASHINGTON, N.Y. JUICE/JUICE DRINKS JUICE/JUICE DRINKS TO TIVITA COCO NEW YORK JUICE/JUICE DRINKS JUICE/JUICE DRINKS TO TIVITA COCO NEW YORK JUICE/JUICE DRINKS JUICE/JUICE DRINKS TO TIVITA COCO NEW YORK ALLIANCE INC. TO NEW BELGIUM BREWING CHICO, CALIF. Beer 182 AMERICAN BEVERAGE CORP. VERONA, PA. JUICE/JUICE DRINKS, Spirits 166 AMERICAN BEVERAGE CORP. VERONA, PA. JUICE/JUICE DRINKS, Spirits 166 DAMERICAN BEVERAGE CORP. VERONA, PA. JUICE/JUICE DRINKS, Spirits 167 DOLD ORCHARD BRANDS SPARTA, MICH. JUICE/JUICE DRINKS, Spirits 167 DOLD ORCHARD BRANDS SPARTA, MICH. JUICE/JUICE DRINKS, Spirits TO TIVITE TO DRINKS TO TIVITE TO TIVITE TO TIVITE DRINKS TO TIVITE TO TIVITE TO TIVITE TO TIVITE TO TIVITE TO TIVITE TO TIVITE TO TIVITE TO TIVITE TO TIVITE TO TIVITE TO TIVITE TO TIVITE TO TIVITE TO TIVITE TO TIVITE TO TIVITE TO TIVITE TO TIVITE TO TIVITE TO TIVITE TO TIVITE	56	MARK ANTHONY BRANDS	VANCOUVER, B.C.		440*
SEVERAGES CO. CINCINNATI Juice/Juice Drinks, water 411	57	CYTOSPORT	BENICIA, CALIF.	Sports Drinks	413*
ROLL GLOBAL LOS ANGELES Julice/Julice Drinks, Water, RTD Tea/Coffee MIKE'S HARD LEMONADE CO. CHICAGO Flavored Malt Beverages, 391 ATA GLOBAL BEVERAGES LTD. WEST LONDON, U.K. Tea, Coffee, Water 388 BANFI VINTNERS OLD BROOKVILLE, N.Y. Wine 358 CARIBOU COFFEE MINNEAPOLIS CARIBOU COFFEE MINNEAPOLIS CARIBOU COFFEE MINNEAPOLIS TERLATO WINES INTERNATIONAL LAKE BLUFF, ILL. Wine 316 BRONCO WINE GROUP CERES, CALIF. Wine 306* BAMBA INC. EMERYVILLE, CALIF. Julice/Julice Drinks, Tea 229 VITAL PHARMACEUTICALS WESTON, FLA. Energy Drinks, Sports Drinks/Shots 225 TO APPLE & EVE LLC PORT WASHINGTON, N.Y. Julice/Julice Drinks 200* TO APPLE & EVE LC AROLINA BEVERAGE CORP. SALISBURY, N.C. Soft Drinks 193* TREE TOP INC. SELAH, WASH. Julice/Julice Drinks 190* LANGER JUICE CO. INC. CITY OF INDUSTRY, CALIF. Julice/Julice Drinks 187 SIERRA NEVADA BREWING CHICO, CALIF. Beer 184 CRAFT BREW ALLIANCE INC. PORTLAND, ORE. Beer 186 HEAVEN HILL DISTILLERIES INC. BARDSTOWN, KY. Spirits 171* BIG RED/ALL SPORT AUSTIN, TEXAS Soft Drinks, Sports Drinks 168 AMERICAN BEVERAGE CORP. VERONA, PA. Julice/Julice Drinks, Spirits 166 AMERICAN BEVERAGE CORP. VERONA, PA. Julice/Julice Drinks, Spirits 160 AMERICAN BEVERAGE CORP. VERONA, PA. Julice/Julice Drinks, Spirits 160 AMERICAN BEVERAGE CORP. VERONA, PA. Julice/Julice Drinks, Spirits 150*	58		CINCINNATI	Juice/Juice Drinks, Water	411
MIKE'S HARD LEMONADE CO. CHICAGO Flavored Malt Beverages, Hard Cider TATA GLOBAL BEVERAGES LTD. WEST LONDON, U.K. Tea, Coffee, Water 388 BANFI VINTNERS OLD BROOKVILLE, N.Y. Wine 358 CARIBOU COFFEE MINNEAPOLIS COffee, Tea 327* TERLATO WINES INTERNATIONAL LAKE BLUFF, ILL. Wine 316 BRONCO WINE GROUP CERES, CALIF. Wine Wine 306* JAMBA INC. EMERYVILLE, CALIF. Juice/Juice Drinks, Tea 229 VITAL PHARMACEUTICALS WESTON, FLA. Energy Drinks, Sports Drinks/Shots 225 APPLE & EVE LLC PORT WASHINGTON, N.Y. Juice/Juice Drinks 200* VITA COCO NEW YORK Juice/Juice Drinks 200* TREE TOP INC. SELAH, WASH. Juice/Juice Drinks 193* TREE TOP INC. SELAH, WASH. Juice/Juice Drinks 187 SIERRA NEVADA BREWING CHICO, CALIF. Beer 184 CRAFT BREW ALLIANCE INC. PORTLAND, ORE. BEER 186 AMERICAN BEVERAGE CORP. VERONA, PA. BIORICAL MAIS, Sports Drinks 168 AMERICAN BEVERAGE CORP. VERONA, PA. Juice/Juice Drinks 169 AMERICAN BEVERAGE CORP. JUICE/Juice Drinks 160 AMERICAN BEVERAGE CORP. JUICE/Juice Drinks 160 AMERICAN BEVERAGE CORP. JUICE/Juice Drinks 160 AMERICAN BEVERAGE CORP. VERONA, PA. Juice/Juice Drinks, Sports Drinks 166 AMERICAN BEVERAGE CORP. VERONA, PA. Juice/Juice Drinks, Spirits 166	59	PEET'S COFFEE & TEA INC.	EMERYVILLE, CALIF.	Coffee, Tea	409*
LEMONADE CO. CHICAGO Hard Cider TATA GLOBAL BEVERAGES LTD. WEST LONDON, U.K. Tea, Coffee, Water 388 BANFI VINTNERS OLD BROOKVILLE, N.Y. Wine 358 CARIBOU COFFEE MINNEAPOLIS COFFEE, TERLATO WINES INTERNATIONAL LAKE BLUFF, ILL. Wine 316 TERLATO WINE GROUP CERES, CALIF. Wine 306* JAMBA INC. EMERYVILLE, CALIF. Juice/Juice Drinks, Tea 229 VITAL PHARMACEUTICALS WESTON, FLA. Energy Drinks, Sports Drinks/Shots 225 APPLE & EVE LLC PORT WASHINGTON, N.Y. Juice/Juice Drinks 200* TI VITA COCO NEW YORK Juice/Juice Drinks 193* TREE TOP INC. SELAH, WASH. Juice/Juice Drinks 190* LANGER JUICE CO. INC. CITY OF INDUSTRY, CALIF. Juice/Juice Drinks 187 SIERRA NEVADA BREWING CHICO, CALIF. Beer 184 CRAFT BREW ALLIANCE INC. PORTLAND, ORE. Beer 186 AMERICAN BEVERAGE CORP. BARDSTOWN, KY. Spirits 171* BIG RED/ALL SPORT AUSTIN, TEXAS Soft Drinks, Sports Drinks 168 AMERICAN BEVERAGE CORP. VERONA, PA. BUICe/Juice Drinks 168 AMERICAN BEVERAGE CORP. VERONA, PA. Juice/Juice Drinks, Spirits 169 AMERICAN BEVERAGE CORP. VERONA, PA. Juice/Juice Drinks, Spirits 150*	60	ROLL GLOBAL	LOS ANGELES	Juice/Juice Drinks, Water, RTD Tea/Coffee	402*
BEVERAGES LTD. BEVERAGES LTD. BEVERAGES LTD. BEST LONDON, U.K. IEA, LOTEE, Water BANFI VINTNERS OLD BROOKVILLE, N.Y. Wine 358 CARIBOU COFFEE MINNEAPOLIS COffee, Tea 327* CARIBOU COFFEE MINNEAPOLIS COffee, Tea 327* CARIBOU COFFEE MINNEAPOLIS LAKE BLUFF, ILL. Wine 316 BRONCO WINE GROUP CERES, CALIF. Wine 306* JAMBA INC. EMERYVILLE, CALIF. Juice/Juice Drinks, Tea 229 VITAL PHARMACEUTICALS WESTON, FLA. Energy Drinks, Sports Drinks/Shotts 225 APPLE & EVE LLC PORT WASHINGTON, N.Y. Juice/Juice Drinks 200* VITA COCO NEW YORK Juice/Juice Drinks 193* BEVERAGE CORP. SALISBURY, N.C. Soft Drinks 193* LANGER JUICE CO. INC. CITY OF INDUSTRY, CALIF. Juice/Juice Drinks 190* LANGER JUICE CO. INC. CITY OF INDUSTRY, CALIF. Juice/Juice Drinks 187 SIERRA NEVADA BREWING CHICO, CALIF. Beer 184 CRAFT BREW ALIANCE INC. PORTLAND, ORE. Beer 185 HEAVEN HILL DISTILLERIES INC. BARDSTOWN, KY. Spirits 171* BIG RED/ALL SPORT AUSTIN, TEXAS Soft Drinks, Sports Drinks 168 AMERICAN BEVERAGE CORP. VERONA, PA. Juice/Juice Drinks, Spirits 166 BOLD ORCHARD BRANDS SPARTA, MICH. Juice/Juice Drinks, Spirits 160 BUD ORCHARD BRANDS SPARTA, MICH. Juice/Juice Drinks, Spirits 160	61		CHICAGO	•	391
TAMPICO BEVERAGES INC. CHICAGO TAMPICO BEVERAGES INC. CHICAGO TAMPICO BEVERAGES INC. CHICAGO TERLATO WINES INTERNATIONAL LAKE BLUFF, ILL. Wine 316 TERLATO WINES INTERNATIONAL LAKE BLUFF, ILL. Wine 316 TO BRONCO WINE GROUP CERES, CALIF. EMERYVILLE, CALIF. Julice/Julice Drinks, Tea 229 VITAL PHARMACEUTICALS WESTON, FLA. Sports Drinks/Shots 225 TO APPLE & EVE LLC PORT WASHINGTON, N.Y. Julice/Julice Drinks 200* TO CAROLINA BEVERAGE CORP. SALISBURY, N.C. Soft Drinks 193* TREE TOP INC. SELAH, WASH. Julice/Julice Drinks 190* TAL LANGER JULICE CO. INC. CITY OF INDUSTRY, CALIF. Julice/Julice Drinks 187 TO SIERRA NEVADA BREWING CHICO, CALIF. BEER 184 TO CRAFT BREW ALLIANCE INC. PORTLAND, ORE. BEER 185 TO NEW BELGIUM BREWING FORT COLLINS, COLO. BEER 176 HEAVEN HILL DISTILLERIES INC. BARDSTOWN, KY. Spirits 171* 179 BIG RED/ALL SPORT AUSTIN, TEXAS Soft Drinks, Sports Drinks 168 300 AMERICAN BEVERAGE CORP. VERONA, PA. Julice/Julice Drinks, Spirits 169 AMERICAN BEVERAGE CORP. VERONA, PA. Julice/Julice Drinks, Spirits 160 310 OLD ORCHARD BRANDS SPARTA, MICH. Julice/Julice Drinks, Spirits 150*	62		WEST LONDON, U.K.	Tea, Coffee, Water	388
CARIBOU COFFEE MINNEAPOLIS Coffee, Tea 327* TERLATO WINES INTERNATIONAL LAKE BLUFF, ILL. Wine 316 FERLATO WINES INTERNATIONAL LAKE BLUFF, ILL. Wine 306* BRONCO WINE GROUP CERES, CALIF. Wine 306* MINNEAPOLIS, CALIF. Juice/Juice Drinks, Tea 229 VITAL PHARMACEUTICALS WESTON, FLA. Energy Drinks, Sports Drinks/Shots 225 APPLE & EVE LLC PORT WASHINGTON, N.Y. Juice/Juice Drinks 200* VITA COCO NEW YORK Juice/Juice Drinks 200* CAROLINA BEVERAGE CORP. SALISBURY, N.C. Soft Drinks 193* TREE TOP INC. SELAH, WASH. Juice/Juice Drinks 190* LANGER JUICE CO. INC. CITY OF INDUSTRY, CALIF. Juice/Juice Drinks 187 SIERRA NEVADA BREWING CHICO, CALIF. Beer 184 CRAFT BREW ALLIANCE INC. PORTLAND, ORE. Beer 182 TO NEW BELGIUM BREWING FORT COLLINS, COLO. Beer 176 HEAVEN HILL DISTILLERIES INC. BARDSTOWN, KY. Spirits 171* BIG RED/ALL SPORT AUSTIN, TEXAS Soft Drinks, Sports Drinks 168 AMERICAN BEVERAGE CORP. VERONA, PA. Juice/Juice Drinks, Spirits 166 BIOLD ORCHARD BRANDS SPARTA, MICH. Juice/Juice Drinks, Spirits 150*	63	BANFI VINTNERS	OLD BROOKVILLE, N.Y.	Wine	358
TERLATO WINES INTERNATIONAL LAKE BLUFF, ILL. Wine 316 BRONCO WINE GROUP CERES, CALIF. Wine 306* JAMBA INC. EMERYVILLE, CALIF. Juice/Juice Drinks, Tea 229 VITAL PHARMACEUTICALS WESTON, FLA. Energy Drinks, Sports Drinks/Shots 225 70 APPLE & EVE LLC PORT WASHINGTON, N.Y. Juice/Juice Drinks 200* 71 VITA COCO NEW YORK Juice/Juice Drinks 200* 72 CAROLINA BEVERAGE CORP. SALISBURY, N.C. Soft Drinks 193* TREE TOP INC. CITY OF INDUSTRY, CALIF. Juice/Juice Drinks 190* 187 SIERRA NEVADA BREWING CHICO, CALIF. Beer 184 76 CRAFT BREW ALLIANCE INC. PORTLAND, ORE. Beer 182 77 NEW BELGIUM BREWING FORT COLLINS, COLO. Beer 176 HEAVEN HILL DISTILLERIES INC. BARDSTOWN, KY. Spirits 171* 168 80 AMERICAN BEVERAGE CORP. VERONA, PA. Juice/Juice Drinks, Spirits 166 81 OLD ORCHARD BRANDS SPARTA, MICH. Juice/Juice Drinks, Spirits 150*	64	TAMPICO BEVERAGES INC.	CHICAGO	Juice Drinks	350*
INTERNATIONAL LAKE BLUFF, ILL. BRONCO WINE GROUP CERES, CALIF. Wine 306* BRONCO WINE GROUP CERES, CALIF. Wine 306* JAMBA INC. EMERYVILLE, CALIF. Juice/Juice Drinks, Tea 229 VITAL PHARMACEUTICALS WESTON, FLA. Sports Drinks/Shots 225 APPLE & EVE LLC PORT WASHINGTON, N.Y. Juice/Juice Drinks 200* VITA COCO NEW YORK Juice/Juice Drinks 193* TREE TOP INC. SELAH, WASH. Juice/Juice Drinks 190* TALANGER JUICE CO. INC. CITY OF INDUSTRY, CALIF. Juice/Juice Drinks 187 SIERRA NEVADA BREWING CHICO, CALIF. BEER CRAFT BREW ALLIANCE INC. PORTLAND, ORE. BEER 184 TO NEW BELGIUM BREWING FORT COLLINS, COLO. BEER 176 HEAVEN HILL DISTILLERIES INC. BARDSTOWN, KY. Spirits 171* 166 BO AMERICAN BEVERAGE CORP. VERONA, PA. Juice/Juice Drinks, Spirits 166 BO DOD ORCHARD BRANDS SPARTA, MICH. Juice/Juice Drinks, Spirits 166	65	CARIBOU COFFEE	MINNEAPOLIS	Coffee, Tea	327*
JAMBA INC. EMERYVILLE, CALIF. Juice/Juice Drinks, Tea 229 VITAL PHARMACEUTICALS WESTON, FLA. Energy Drinks, Sports Drinks/Shots 225 70 APPLE & EVE LLC PORT WASHINGTON, N.Y. Juice/Juice Drinks 200* 71 VITA COCO NEW YORK Juice/Juice Drinks 200* 72 CAROLINA BEVERAGE CORP. SALISBURY, N.C. Soft Drinks 193* 73 TREE TOP INC. SELAH, WASH. Juice/Juice Drinks 190* 74 LANGER JUICE CO. INC. CITY OF INDUSTRY, CALIF. Juice/Juice Drinks 187 75 SIERRA NEVADA BREWING CHICO, CALIF. Beer 184 76 CRAFT BREW ALLIANCE INC. PORTLAND, ORE. Beer 182 77 NEW BELGIUM BREWING FORT COLLINS, COLO. Beer 176 BARDSTOWN, KY. Spirits 171* 79 BIG RED/ALL SPORT AUSTIN, TEXAS Soft Drinks, Sports Drinks 168 80 AMERICAN BEVERAGE CORP. VERONA, PA. Juice/Juice Drinks, Spirits 166 81 OLD ORCHARD BRANDS SPARTA, MICH. Juice/Juice Drinks, Spirits	66		LAKE BLUFF, ILL.	Wine	316
VITAL PHARMACEUTICALS WESTON, FLA. Energy Drinks, Sports Drinks/Shots 225 70 APPLE & EVE LLC PORT WASHINGTON, N.Y. Juice/Juice Drinks 200* 71 VITA COCO NEW YORK Juice/Juice Drinks 200* 72 CAROLINA BEVERAGE CORP. SALISBURY, N.C. Soft Drinks 193* 73 TREE TOP INC. SELAH, WASH. Juice/Juice Drinks 190* 74 LANGER JUICE CO. INC. CITY OF INDUSTRY, CALIF. Juice/Juice Drinks 187 75 SIERRA NEVADA BREWING CHICO, CALIF. Beer 184 76 CRAFT BREW ALLIANCE INC. PORTLAND, ORE. Beer 182 77 NEW BELGIUM BREWING FORT COLLINS, COLO. Beer 176 BEAVEN HILL DISTILLERIES INC. BARDSTOWN, KY. Spirits 171* 79 BIG RED/ALL SPORT AUSTIN, TEXAS Soft Drinks, Sports Drinks 168 80 AMERICAN BEVERAGE CORP. VERONA, PA. Juice/Juice Drinks, Spirits 166 81 OLD ORCHARD BRANDS SPARTA, MICH. Juice/Juice Drinks	67	BRONCO WINE GROUP	CERES, CALIF.	Wine	306*
70 APPLE & EVE LLC PORT WASHINGTON, N.Y. Juice/Juice Drinks 200* 71 VITA COCO NEW YORK Juice/Juice Drinks 200* 72 CAROLINA BEVERAGE CORP. SALISBURY, N.C. Soft Drinks 193* 73 TREE TOP INC. SELAH, WASH. Juice/Juice Drinks 190* 74 LANGER JUICE CO. INC. CITY OF INDUSTRY, CALIF. Juice/Juice Drinks 187 75 SIERRA NEVADA BREWING CHICO, CALIF. Beer 184 76 CRAFT BREW ALLIANCE INC. PORTLAND, ORE. Beer 182 77 NEW BELGIUM BREWING FORT COLLINS, COLO. Beer 176 78 HEAVEN HILL DISTILLERIES INC. BARDSTOWN, KY. Spirits 171* 79 BIG RED/ALL SPORT AUSTIN, TEXAS Soft Drinks, Sports Drinks 168 80 AMERICAN BEVERAGE CORP. VERONA, PA. Juice/Juice Drinks, Spirits 166 81 OLD ORCHARD BRANDS SPARTA, MICH. Juice/Juice Drinks 150*	68	JAMBA INC.	EMERYVILLE, CALIF.	Juice/Juice Drinks, Tea	229
VITA COCO NEW YORK Juice/Juice Drinks 200* CAROLINA BEVERAGE CORP. SALISBURY, N.C. Soft Drinks 193* TREE TOP INC. SELAH, WASH. Juice/Juice Drinks 190* LANGER JUICE CO. INC. CITY OF INDUSTRY, CALIF. Juice/Juice Drinks 187 SIERRA NEVADA BREWING CHICO, CALIF. Beer 184 CRAFT BREW ALLIANCE INC. PORTLAND, ORE. Beer 182 TO NEW BELGIUM BREWING FORT COLLINS, COLO. Beer 176 BARDSTOWN, KY. Spirits 171* PBIG RED/ALL SPORT AUSTIN, TEXAS Soft Drinks, Sports Drinks 168 AMERICAN BEVERAGE CORP. VERONA, PA. Juice/Juice Drinks, Spirits 166 B1 OLD ORCHARD BRANDS SPARTA, MICH. Juice/Juice Drinks 150*	69	VITAL PHARMACEUTICALS	WESTON, FLA.		225
CAROLINA BEVERAGE CORP. SALISBURY, N.C. Soft Drinks 193* TREE TOP INC. SELAH, WASH. Juice/Juice Drinks 190* LANGER JUICE CO. INC. CITY OF INDUSTRY, CALIF. Juice/Juice Drinks 187 SIERRA NEVADA BREWING CHICO, CALIF. Beer 184 CRAFT BREW ALLIANCE INC. PORTLAND, ORE. Beer 182 NEW BELGIUM BREWING FORT COLLINS, COLO. Beer 176 HEAVEN HILL DISTILLERIES INC. BARDSTOWN, KY. Spirits 171* PBIG RED/ALL SPORT AUSTIN, TEXAS Soft Drinks, Sports Drinks 168 AMERICAN BEVERAGE CORP. VERONA, PA. Juice/Juice Drinks, Spirits 150*	70	APPLE & EVE LLC	PORT WASHINGTON, N.Y.	Juice/Juice Drinks	200*
TREE TOP INC. SELAH, WASH. Juice/Juice Drinks 190* TALANGER JUICE CO. INC. CITY OF INDUSTRY, CALIF. Juice/Juice Drinks 187 Juice/Juice Drinks 187 SIERRA NEVADA BREWING CHICO, CALIF. Beer 184 CRAFT BREW ALLIANCE INC. PORTLAND, ORE. Beer 182 NEW BELGIUM BREWING FORT COLLINS, COLO. Beer 176 BARDSTOWN, KY. Spirits 171* PBIG RED/ALL SPORT AUSTIN, TEXAS Soft Drinks, Sports Drinks 168 AMERICAN BEVERAGE CORP. VERONA, PA. Juice/Juice Drinks, Spirits 150*	71	VITA COCO	NEW YORK	Juice/Juice Drinks	200*
LANGER JUICE CO. INC. CITY OF INDUSTRY, CALIF. Juice/Juice Drinks 187 SIERRA NEVADA BREWING CHICO, CALIF. Beer 184 CRAFT BREW ALLIANCE INC. PORTLAND, ORE. Beer 182 NEW BELGIUM BREWING FORT COLLINS, COLO. Beer 176 BARDSTOWN, KY. Spirits 171* BIG RED/ALL SPORT AUSTIN, TEXAS Soft Drinks, Sports Drinks 168 AMERICAN BEVERAGE CORP. VERONA, PA. Juice/Juice Drinks, Spirits 150*	72		SALISBURY, N.C.	Soft Drinks	193*
TS SIERRA NEVADA BREWING CHICO, CALIF. Beer 184 CRAFT BREW ALLIANCE INC. PORTLAND, ORE. Beer 182 TO NEW BELGIUM BREWING FORT COLLINS, COLO. Beer 176 HEAVEN HILL DISTILLERIES INC. BARDSTOWN, KY. Spirits 171* BIG RED/ALL SPORT AUSTIN, TEXAS Soft Drinks, Sports Drinks 168 AMERICAN BEVERAGE CORP. VERONA, PA. Juice/Juice Drinks, Spirits 166 BI OLD ORCHARD BRANDS SPARTA, MICH. Juice/Juice Drinks 150*	73	TREE TOP INC.	SELAH, WASH.	Juice/Juice Drinks	190*
CRAFT BREW ALLIANCE INC. PORTLAND, ORE. Beer 182 77 NEW BELGIUM BREWING FORT COLLINS, COLO. Beer 176 78 HEAVEN HILL DISTILLERIES INC. BARDSTOWN, KY. Spirits 171* 79 BIG RED/ALL SPORT AUSTIN, TEXAS Soft Drinks, Sports Drinks 168 80 AMERICAN BEVERAGE CORP. VERONA, PA. Juice/Juice Drinks, Spirits 166 81 OLD ORCHARD BRANDS SPARTA, MICH. Juice/Juice Drinks 150*	74	LANGER JUICE CO. INC.	CITY OF INDUSTRY, CALIF.	Juice/Juice Drinks	187
ALLIANCE INC. PORTLAND, ORE. Beer 182 77 NEW BELGIUM BREWING FORT COLLINS, COLO. Beer 176 78 HEAVEN HILL DISTILLERIES INC. BARDSTOWN, KY. Spirits 171* 79 BIG RED/ALL SPORT AUSTIN, TEXAS Soft Drinks, Sports Drinks 168 80 AMERICAN BEVERAGE CORP. VERONA, PA. Juice/Juice Drinks, Spirits 166 81 OLD ORCHARD BRANDS SPARTA, MICH. Juice/Juice Drinks	75	SIERRA NEVADA BREWING	CHICO, CALIF.	Beer	184
HEAVEN HILL DISTILLERIES INC. BARDSTOWN, KY. Spirits 171* PROBLEM SPORT AUSTIN, TEXAS Soft Drinks, Sports Drinks AMERICAN BEVERAGE CORP. VERONA, PA. Juice/Juice Drinks, Spirits 166 B1 OLD ORCHARD BRANDS SPARTA, MICH. Juice/Juice Drinks	76		PORTLAND, ORE.	Beer	182
DISTILLERIES INC. BARDSTOWN, KY. Spirits 1/1* 79 BIG RED/ALL SPORT AUSTIN, TEXAS Soft Drinks, Sports Drinks 168 80 AMERICAN BEVERAGE CORP. VERONA, PA. Juice/Juice Drinks, Spirits 166 81 OLD ORCHARD BRANDS SPARTA, MICH. Juice/Juice Drinks 150*	77	NEW BELGIUM BREWING	FORT COLLINS, COLO.	Beer	176
AMERICAN BEVERAGE CORP. VERONA, PA. Juice/Juice Drinks, Spirits 166 B1 OLD ORCHARD BRANDS SPARTA, MICH. Juice/Juice Drinks 150*	78		BARDSTOWN, KY.	Spirits	171*
BEVERAGE CORP. BI OLD ORCHARD BRANDS SPARTA, MICH. Juice/Juice Drinks, Spirits 166 Juice/Juice Drinks 150*	79	BIG RED/ALL SPORT	AUSTIN, TEXAS	Soft Drinks, Sports Drinks	168
	80		VERONA, PA.	Juice/Juice Drinks, Spirits	166
PHUSION PROJECTS LLC CHICAGO Flavored Malt Beverages 146*	81	OLD ORCHARD BRANDS	SPARTA, MICH.	Juice/Juice Drinks	150*
	82	PHUSION PROJECTS LLC	CHICAGO	Flavored Malt Beverages	146*

	COMPANY	LOCATION	PRODUCT MIX	2012 SALES (IN U.S. \$ MILLIONS)
83	R.C. BIGELOW INC.	FAIRFIELD, CONN.	Tea, RTD Tea	145*
84	MARCHESI DE' FRESCOBALDI	TUSCANY, ITALY	Wine	108
85	THE GAMBRINUS CO.	SAN ANTONIO	Beer	107*
86	THE HAIN CELESTIAL GROUP	MELVILLE, N.Y.	Tea, RTD Tea, Juice/Juice Drinks, Dairy-based Drinks	104††
87	STONE BREWING CO.	ESCONDIDO, CALIF.	Beer	94†
88	LIFEWAY FOODS	MORTON GROVE, ILL.	Dairy-based Drinks	90†
89	DON SEBASTIANI & SONS INTERNATIONAL	SONOMA, CALIF.	Wine	84*
90	BROOKLYN BOTTLING	MILTON, N.Y.	Soft Drinks, Juice/Juice Drinks	79
91	CRYSTAL ROCK HOLDINGS INC.	WATERTOWN, CONN.	Water, Coffee	71
92	DESCHUTES BREWERY INC.	BEND, ORE.	Beer	71
93	SUN ORCHARD INC.	TEMPE, ARIZ.	Juice/Juice Drinks, Beverage Mixes	70
94	VERMONT HARD CIDER CO.	MIDDLEBURY, VT.	Hard Cider	70*
95	LAGUNITAS BREWING CO.	PETALUMA, CALIF.	Beer	55*
96	BELL'S BREWERY INC.	GALESBURG, MICH.	Beer	48*
97	LAIRD & CO.	SCOBEYVILLE, N.J.	Wine, Spirits	47
98	MATT BREWING CO.	UTICA, N.Y.	Beer	44*
99	HARPOON BREWERY	BOSTON	Beer	42*
100	TOTAL BEVERAGE SOLUTION	MT. PLEASANT, S.C.	Beer, Wine, Spirits	41

^{*} Estimate † Includes all operating units ‡ RTD Tea sales only †† Tea sales only ††† Bottled water only

BEVERAGE INDUSTRY'S TOP 100 LIST IS BASED ON WORLDWIDE SALES FOR U.S. COMPANIES AND FOREIGN-HELD COMPANIES THAT HAVE SIGNIFICANT SALES IN THE UNITED STATES. FIGURES REPRESENT PUBLISHED SALES FOR PUBLIC COMPANIES, VOLUNTARILY DISCLOSED SALES FROM PRIVATE COMPANIES, AND ESTIMATES BASED ON INDUSTRY SOURCES AND PUBLICLY AVAILABLE BUSINESS REPORTING SOURCES.